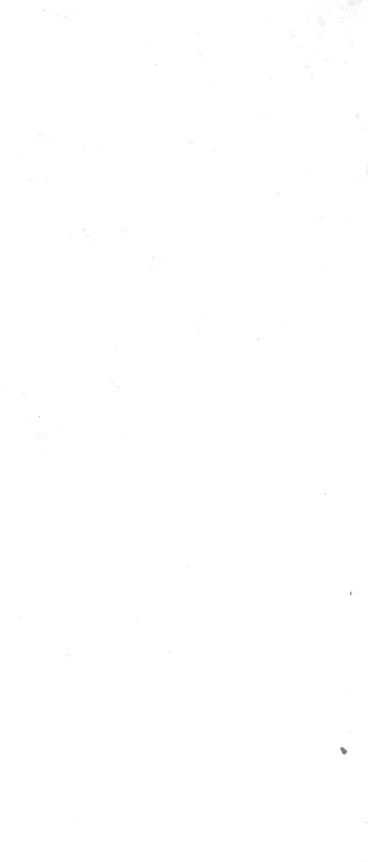
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\*\* JUL 3 1923 \*\*
U.S. Department of Agriculture

# OTTO KATZENSTEIN

1904,

46 DRUID CIRCLE
ATLANTA, GEORGIA

Offers the Following

# LIST OF ORNAMENTALS

Growing at the

PINEHURST NURSERIES
PINEHURST, N. C.

Address All Communications and Orders to my Atlanta Office.

WHOLESALE TRADE LIST

The FREIGHT AND EXPRESS OFFICES, are at Pinehurst, with through connections over the Seaboard Air Line Railway and the Southern Railway.

TRANSPORTATION RATES to any point will be gladly furnished. They are per 100 lbs. to

New York Boston Chicago Atlanta, Ga. By freight, \$ .63 \$ .68 \$ .80 \$ .52 By express, 2.20 2.60 3.20 1.60

**TERMS:** Cash or satisfactory references. All book accounts become due and subject to sight draft on June 1st for Spring sales. A *discount* of 5 per cent is allowed for cash orders. Make all remittances to my Atlanta office.

**REDUCTIONS:** Plants are invoiced 5, 50 and 500 at 10, 100 and 1000 rates respectively. Packing and boxing is done with greatest care and charged at cost.

SHIPPING INSTRUCTIONS as to kind of conveyance and routes are solicited, or I shall forward at my own discretion, but in no case do I assume any responsibility for safe delivery of goods after proper shipment by us.

AN EXCHANGE of nursery and seed lists is desired.

THIS LIST CANCELS ALL PREVIOUS TRADE LISTS ISSUED BY THE PINEHURST NURSERIES.

Address all correspondence and orders to

OTTO KATZENSTEIN,

46 Druid Circle, ATLANTA, GA.

### INTRODUCTION.

Mr. OTTO KATZENSTEIN begs to inform his friends that he has given up the management of the PINE-HURST NURSERIES at Pinehurst, N. C., which firm is now to be discontinued.

He expects to devote in future his time and attention particularly to the exploitation of a territory of over twelve thousand acres of very excellent RHODODEN-DRON catawbiense and KALMIA latifolia, which he has leased.

He now proposes to dispose also of the fine collection of ornamental woody plants growing at the PINEHURST NURSERIES, and takes pleasure to submit the present price list. The stock is in splendid condition, and, being the result of careful selection and of painstaking care in cultivation, it has long been proved very desirable for the use in parks and nurseries. It has been found possible to modify the prices in many instances quite substantially, which ought to be an additional inducement to intending purchasers to make ample use of this rare chance to acquire strictly first-class stock at low prices.

# Trees and Shrubs.

S., seedling plants. All others are nursery-grown and transplanted.

7	Size	10	100	1000
ABIES ARIZONICA				
ARGENTEA	_6-9 in.	15.00		
Silver Cork Fir. Very rare and finest hardy	9-12 in.	20.00		
conifer under cultivation.	12-15 in.	25.00		
Silver-white and truly corky bark and silver-blue fol-				
iage.	19-15 in	6.00		
Colorado Blue Spruce.	_12-10 111.	0.00		
" fraseri	_12-18 in.	2.00		
" subalpina	_2-5 in.	.50	4.50	
Acer dasycarpum	_2-3 ft.	.50	1.75	
$Soft\ Maple.$	3-5 ft.	.80	2.50	
" rubrum	_1-2 ft.	.50	2.50	17.50
Red Maple.	2-3 ft.	.75	3.50	25.00
	3-5 ft.	.80	4.50	35.00
Akebia quinata	_1-2 ft.	.60	3.50	25.00
Very desirable, hardy, early blooming and graceful	2-3 ft.	.80	4.50	30.00
climber. Large stock.	3-5 ft.	1.00	5.50	40.00
	5-8 ft.	1.50	7.00	55.00

	Size	10	100	1000
Ailanthus glandulosa	3-8 in. S.	.35	.75	5.00
Albizzia julibrissin	_3-6 in. S.	.35	.75	5.00
Mimosa.	8-12 ft.	1.50	10.00	
Amorpha fruticosa	_1-2 ft.	.90	7.50	
Ampelopsis engelmanni		.80	6.00	25.00
" quinquefolia	_2-3 ft.	.60	4.00	
	6-8 ft.	1.00	7.50	
Andromeda ligustrina Privet Andromeda.	12-18 in.	1.25	7.50	
" mariana	_6-12 in.	.80	4.00	
Staggerbush. Fine stock of this grand	12-15 in.	1.00	5.00	
Spring blooming shrub.	15-18 in.	1.25	6.00	
	18-24 in.	1.50	7.50	
" nitida	_12-15 in.	1.25	5.00	
Fetterbush. Fine evergreen shrub with	15-18 in.	1.50	6.00	
thick, glossy leaves and beautiful pink, heath-like	18-24 in.	1.75	7.00	
flowers along the branches in Spring.	2-3 ft.	2.25	9.00	
" racemosa		1.50	7.50	
Azalea nudiflora		1.00	6.00	
$Pinxter\ Flower.$	12-18 in.	1.50	9.00	
Berberis ilicifolia	_18-30 in.	4.50		
" thunbergi	_9-18 in.	1.00	6.00	
	18-30 in.	1.50	8.00	
Bignonia capreolata	_1-2 ft.	1.00	8.00	
Cross Vine.	2-4 ft.	1.25	9.00	
" radicans	_2-3 ft.	1.00	6.00	
Trumpet Vine.	3-5 ft.	1.25	7.00	
Buddleya variabilis	_2-3 ft.	1.25	7.00	
Buxus suffruticosa	_3-6 in.	.80	3.50	
	6-9 in.	1.00	4.50	
Callicarpa americana	_12-18 in.	.50	3.00	
French Mulberry.	18-24 in.	.75	4.00	
	2-3 ft.	1.00	5.00	
Calycanthus floridus	_3-9 in. S.	.50	2.50	15.00
•	12-18 in.	.75	4.00	25.00
Castanea pumila	_12-18 in.	1.25	5.00	
Chinagganin	18-24 in.	1.75	6.00	
Dwarf Chestnuts, bearing when only 15 or 18 ins. high.	2-3 ft.	2.25	7.50	
Castanopsis chrysophylla Western Tree Chinquapin. Rare.	_12-18 in.	12.50		
Catalpa speciosa	_6-12 in. S.	.35	1.50	4.00
True Hardy Catalps.	12-18 in. S.	.50	2.00	5.00
Ceanothus americanus Very desirable under- shrub. Hardy. Profusion of arge umbels of white flow- ers in July.		1.20	6.00	

	Size	10	100	1000
Cedrus deodara	_1-2 ft.	4.00	30.00	
Celastrus orbiculatus				
punctatus_	_1-2 ft.	.75	4.00	
Very fine climber. Bright red berries in persistent clusters.	2-3 ft.	1.00	6.00	
Cercis canadensis	_12-18 in.	.60	3.00	20.00
Redbud.  The pink flowers appear	18-24 in.	.75	4.00	$25 \ 00$
before the leaves in earliest	2-3 ft.	.90	4.50	27.50
Spring in thick clusters on the old wood. Very desir-	3-5 ft.	1.25	6.00	45.00
able hardy shrubs. Large stock.	5-8 ft.	1.80	9.00	
	8-12 ft.	3.00		
Chionanthus virginica White Fringe.	_2-3 ft.	1.50	9.00	
Clematis crispa	clumps	2.00	12.00	
Clethra acuminata		.80	5.00	
" alnifolia		.50	2.00	14.00
Pepperbush. Undoubtedly one of the handsomest shrubs for any	12-18 in.	.80	3.00	20.00
handsomest shrubs for any place. It produces a wealth	18-24 in.	1.00	3.50	25.00
of upright spikes of fragrant	2-3 ft.	1.25	4.00	35.00
white flowers. Excellent large stock.	3-4 ft.	1.50	5.00	,
Cornus circinata	_9-12 in.	.50	4.00	32.50
Round-leaved Cornel.	12-18 in.	.75	4.50	35.00
	18-24 in.	1.00	6.00	
	2-3 ft.	1.50	7.50	
	_12-18 in.	.75	3.00	20.00
Flowering Dogwood. Very large stock in all	18-24 in.	1.00	3.50	25.00
sizes for lining out and	2-3 ft.	1.25	5.00	45.00
planting in the landscape.	3-4 ft.	1.50	7.50	
" macrophylla	_3 <b>-</b> 9 in.	2.00		
Cydonia japonica	_12-18 in.	.85	5.00	
$Japanese\ Quince.$	18-24 in.	1.00	6.00	
Cyrilla racemiflora	_1-2 ft.	.85	5.00	
Leatherwood.	2-3 ft.	1.00	6.00	
	3-4 ft.	1.50	7.00	
Cytisus scoparium	_9-15 in.	.60	3.00	
Scotch Broom.  Magnificent shrub of ever-	15-18 in.	.75	3.50	
green aspect. Loaded in Spring with large golden	2-3 ft.	1.00	6.00	
yellow pea-shaped flowers.	4-6 ft.	2.50		
Deutzia crenata Very strong.	_3-5 ft.	1.00	6.00	
" gracilis		.80	4.00	
" Pride of Rochester		1.25	5.00	
Enongrana amania		.50	2.00	
Euonymus americanus		.00	2.00	
Strawberry Bush.	_6-12 in. 12-18 in.	.75	3.00	
Strawberry Bush.	12-18 in. 18-24 in.			
	12-18 in. 18-24 in.	.75	3.00	18.00

	Size	10	100	1000
Forsythia fortunei	_2-3 ft.	.75	4.00	
Fothergilla Carolina		1.50	7.50	60.00
Fraxinus viridis		.60	3.00	
White $Ash$ .	3-5 ft.	.80	4.00	
Gardenia florida Cape Jasmine.	_9-12 in.	.75	4.00	
Gelsemium sempervirens	_2-3 ft.	.80	4.50	20.00
$Carolina\  ilde{J}essamine.$	3-5 ft.	1.00	5.50	
	5-8 ft.	1.50	10.00	
Gordonia lasianthus	1-3 ft.	9.00		
Gymnocladus canadensis Kentucky Coffee Tree.	_5-8 in. S.	.50	4.00	
Hamamelis virginica	_6-12 in.	.50	3.00	
Witch Hazel.	12-18 in.	.75	4.00	
	18-24 in.	1.00	5.00	
	24-36 in.	1.25	8.00	
Hibiscus syriacus fl. pl. named_	_2-3 ft.	1.25	5.00	
Hypericum moserianum		.60	3.00	
	heavy	.90	6.00	
Ilex coriacea	•	1.00	8.00	
Tall Inkberry.		2,00	0,00	
	6-9 in.	.75	6.00	50.00
Inkberry Very large and fine stock	9-15 in.	1.00	7.50	
of I. glabra. The smaller sizes are excellent for lining	15-18 in.	1.50	12.00	
out purposes.	18-24 in.	2.00	16.00	
" opaca		.75	5.00	40.00
American Holly. A fine lot of Hollies, with	9-12 in.	1.00	6.50	50.00
good roots and branch systems. Plants will be defol-	12-15 in.	1.50	8.00	
iated upon request.	15-18 in.	2.00	14.00	
	18-24 in.	3.00	17.50	
	2-3 ft.	4.00		
" verticillata	_9-12 in.	.75	3.00	25.00
Deciduous Holly. One of the most desirable	12-18 in.	1.00	4.00	32.50
shrubs for Winter effect, as	18-24 in.	1.50	6.00	
the brilliantly red berries hang on in profusion.	2-3 ft.	2.00	7.50	
Itea virginica	_2-3 ft.	1.50		
Jasminum nudiflorum	2-3 ft.	.60	2.50	15.00
Yellow Jasmine. Hardy shrub. Blooms be-	3-5 ft.	.80	3.50	20.00
fore Winter is really over.	5-8 ft.	1.00	5.00	35.00
Juniperus virginiana	_12-18 in.	.75	5.00	40.00
Red Cedar. Recently transplanted.	18-24 in.	1.00	6.50	55.00
Large stock. Finely shap-	2-3 ft.	1.50	9.00	80.00
ed plants covered to the ground. For specimen	3-4 ft.	1.75	12.00	
plants up to 15 ft. tall, prices by letter.	4-5 ft.	2.50	15.00	

	Size	10	100	1000
Kalmia latifolia	6-12 in.	1.50	8.00	
$Mountain\ Laurel.$	12-18 in.	2.00	15.00	
	18-24 in.			
Lagerstroemia indica	_1-2 ft.	1.75	12.50	
Crape Myrtle.  Large specimen plants for	2-3 ft.	2.00	16.00	
tubs quoted by letter. Pink and red shades.	3-5 ft.	2.50	22.50	
Leiophyllum (Dendrium) buxifolium_	) 12-18 in.	1.50		
" prostratum		1.50		
Leucothoe catesbaei		.90	4.50	35.00
	18-24 in.	1.50	7.00	
Ligustrum coriaceum		1.50		
" chinense		.90	4.00	35.00
$Chinese\ Privet.$		60	2.00	16.00
" chinense nanum_ Small-leaved Chinese Privet.	2-3 ft.	.60	3.00	16.00
All transplanted stock.	2-5 ft.	$\frac{.75}{1.25}$	4.00 $5.00$	20.00 $30.00$
" ienonieum	5-5 ft. _1-2 ft.			50.00
" japonicum Japanese Privet.	2-3 ft.	1.00 $1.50$	$\frac{3.50}{4.50}$	
1	2-5 ft.	$\frac{1.50}{2.00}$	6.00	
" ovalifolium	5-5 ft. _1-2 ft.	.60	3.00	16.00
California Privet.	2-3 ft.	.75	4.00	$\frac{10.00}{20.00}$
All transplanted stock.	2-5 ft. 3-5 ft.	$\frac{.75}{1.25}$	6.00	40.00
Liquidambar styraciflua _		.75	4.00	40.00
Sweet Gum.	3-5 ft.	1.00	5.00	
Liriodendron tulipifera	2-3 ft.	.75	4.00	
Tulip Tree.	3-5 ft.	1.00	5.00	
Lonicera brachypoda halleana_				10.00
Japanese Honeysuckle.	3-5 ft.	$\frac{.75}{1.00}$	$\frac{3.00}{4.50}$	25.00
" chinensis rubra		1.00 $1.25$	5.00	25.00
cilinensis rubra		.80	3.00	
" fragrantissima " sempervirens		.80	3.00	
Woodbine.	_1-0 10.	.00	5.00	
Magnolia acuminata	_1-2 ft.	.75	4.00	
Cucumber Tree.	2-3 ft.	1.00	5.00	
	3-5 ft.	2.00		
0	_6-9 in.	.75	3.50	
Sweet Bay. This is a grand lot of	9-12 in.	1.00	4.00	
bushy and finely rooted plants, all of which have	1-2 ft.	2.00	8.00	
been recently transplanted.	2-3 ft.	3.00	20.00	
	3-5 ft.	5.50		
Mahonia aquifolium	_2-4 in. S.	.30	2.00	12.00
A she berry.	6-12 in.	.80	4.50	
	12-18 in.	1.00	6.50	
Myrica cerifera	_6-12 in.	.60	3.00	25.00
Fine bushy plants with splendid roots. Nearly, if	12-15 in.	.75	3.50	30.00
splendid roots. Nearly, if	15-18 in.	1.00	4.00	35.00

	Size	10	100	1000
not quite evergreen, this shrub is very desirable for	18-24 in.	1.25	5.00	
many purposes in the land- scape.	2-3 ft.	1.75	6.50	
Myrica cerifera pumila	_12-18 in.	1.50	7.50	
Dwarf Myrtle. Entirely evergreen and	18-24 in.	1.75	8.50	
perfectly symmetrical shrub	2-3 ft.	2.50		
of a globular shape. Write for prices for large specimens.	3-5 ft.	5.00		
Nyssa sylvatica	_2-3 ft.	1.25	7.50	
Tupelo.	3-5 ft.	2.00	12.00	
Oxydendron arboreum		.85	4.00	
Sourwood.	12-18 in.	1.25	5.00	
	18-24 in.	1.75	6.50	
	2-3 ft.	2.25	8.50	
Persea carolinensis	_1-2 ft.	.65	3.50	
Red Bay.	2-3 ft.	1.25	6.50	
	3-5 ft.	3.00		
Philadelphus coronarius_	_2-3 ft.	.75	4.50	
Picea engelmanni		.75	3.00	
" pungens Colorado Spruce.	_12-18 in.	6.50		
Pinus densiflora		.75		
Pinus excelsa	_9-15 in.	1.25	7.00	
Recently Bhotan Pine. transplanted	1-2 ft.	1.75	15.00	
stock and very fine in every	2-3 ft.	3.50		
way. One of the most grace- ful and hardiest pines.	3-5 ft.	7.00		
" thunbergi	_3-5 in. S.	1.00		
Platanus occidentalis	_12-15 ft.	4.50	30.00	
Prunus caroliniana	_3-6 in. S.	.35	2.50	15.00
Mock Cherry.  A fine evergreen for tubs,	1-2 ft.	.65	3.00	
as it has a very symmetrical	2-3 ft.	.90	4.50	
growth naturally and stands any pruning well. Good	3-5 ft.	1.50	8.00	
supply.	5-9 ft.	5.00		
Pseudotsuga douglasi From Oregon.		.45	3.50	
" argentea pendula		.85	5.00	
Quercus alba		.35	2.00	12.00
" coccinea Scarlet Oak.		1.00		
" laurifolia			1.50	
See the full page supple-	6-12 in. S.	.50	1.80	12.00
ment in the issue of October 10th, 1903, of the Florist's	2-4 ft.	1.50	15.00	
Exchange, showing the mother tree from which this	4-6 ft.	4.00	30.00	05
stock was propagated. A	6-8 ft.	6.00	40.00	350.00
beautiful evergreen oak.	8-10 ft.	8.00	50.00	450.00
" nigra (aquatica) _ Water Oak.	_9-15 in. S.	.50	1.75	10.00

		Size	10	100	1000
Querci	ıs palustris	_1-2 ft. S.	.50	1.80	12.00
	Pin Oak.	2-3 ft. S.	.80	2.50	15.00
		1-2 ft. tr.	1.25	3.50	
"		_9-15 in. S.	.50	1.80	12.00
	Willow Oak.	6-12 in. tr.	.50	1.80	12.00
		12-18 in. tr.	80	2.50	17.50
66 .	prinus	_1-2 ft.	.80	2.50	16.00
	Chestnut Oak.	2-3 ft.	1.00	3.50	20.00
		3-5 ft.	1.50	4.50	25.00
		5-7 ft.	3.50	8.50	
"	texana	_3-9 in. S.	.50	2.00	
4.6	virginiana (virens	) 6-9 in. S.	.45	1.50	
	$Live\ Oak.$	12-18 in. tr.	1.00	4.50	
Rham	nus chlorophora	_1-2 ft.	1.50		,
"	purshiana Cascara Sacrada.	1-2 ft.	1.00		
	cotinus		1.50	4.50	
Robini	a pseudacacia Yellow Locust.		.45	1.50	4.50
	hispida Rose Acacia.		.85	5.00	
Rosa b	racteata McCartney Rose.		.75	3.00	
	mccarrney nose.	4-6 ft.	1.00	4.00	
		6-8 ft.	1.25	5.00	
"	carolina		1.25	5.00	
		2-3 ft.	1.50	6.00	
,		3-5 ft.	2.00	8.00	
	laevigata Cherokee Rose,		2.00		
"	lucida		.85	4.00	
"	whichuraiana		.80	5.00	35.00
"	Crimson Ramble		3.00	8.00	
		5-7 ft.	4.00	9.00	
	hispidus Creeping Blackberry.	O	.45	2.50	10.00
	cus canadensis Elder.	1-2 ft. 2-3 ft.	.65 .90	$\frac{3.00}{4.00}$	
Santol	ina chamaecy-	limb+	00	9.00	
Price	parissus for some extra strong by letter.	heavy	.60 .75	$\frac{3.00}{4.00}$	
	ras officinale	1-2 ft.	1.25	7.50	
		2-3 ft.	1.75	10.00	
Sorbus	arbutifolia	_12-18 in.	.60	2.50	18.00
	Chokeberry.	18-24 in.	.75	3.50	25.00
Elega winter-l	nt stock of this grand berrying shrub.	2-3 ft.	1.00		35.00
"	melanocarpa	3-4 ft.	1.50	6.00	45.00
	(Pyrus nigra)	12-18 in.	1.25	4.00	

·	Size	10	100	1000
Spiraea A. Waterer	_9-18 in.	1.50	9.00	
	18-24 in.	1.80	12.00	
" thunbergi	_1-2 ft.	.65	4.00	
Styrax americana	_2-3 ft.	1.75		
Symphoricarpos vulgaris		.60	2.50	17.50
Indian Currant.	2-3 ft.	.80	3.50	25.00
Symplocos tinctoria Yellow-wood.	_2-3 ft.	2.00		
Tilia americana	2-3 ft.	.80	5.00	
Basswood.	3-5 ft.	1.00	7.50	
	5-7 ft.	1.50	10.00	
Thuya pyramidalis	_12-18 in.	1.25	8.00	
Just right for planting in tubs or pots.	18-24 in.	1.50	10.00	
•	2-3 ft.	2.00	12.00	
	3-5 ft.	3.50		
Tsuga canadensis	1-2 ft.	1.25	9.00	
Hemlock. Well shaped stock, recent-	2-3 ft.	4.00		
ly transplanted. Holds good balls.	3-4 ft.	5.00		
Ulmus alata	2-3 ft.	1.50		
Winged Cork $Elm$ .	3-5 ft.	2.50		
Vaccinium arboreum Farkleberry.	1-2 ft.	.80	5.00	
" crassifolium Creeping Huckleberry.	strong	2.00		
Viburnum acerifolium _	1-2 ft.	1.00	8.00	
" cassinoides	12-18 in.	.90	7.00	
	18-24 in.	1.25	8.00	
	2-3 ft.	1.75	12.00	
" nudum		.60	2.50	20.00
Possum Haw.	18-24 in.	.90	3.50	27.50
	2-3 ft.	1.25	4.50	
" prunifolium  Black Haw,		.70	4.50	
	12-18 in.	1.00	7.00	
" rufotomentosum		1.50	7.50	10.00
Vinca major		.60	2.50	12.00
IIIIIOI		.60	2.50	12.00
Xanthorrhiza apiifolia _ Yellow Root.	1 yr. clps.	.40	3.00	25.00
Good strong plants.	2 yr. clps.		5.50	35.00
Yucca glauca	3 yr. clps.	1.00	8.00	
т песа утапся	heavy	1.00	6.50	
1 4000 g.4404 1111 1111		3.00		
	neavy			
		.35	1.50	6.50
" filamentosa		.35 .50	1.50 2.00	
" filamentosa	_seedl.			6.50 10.00 17.50

# Agave Applanata Parryi.

I have a nice lot of this *hardy* Aloe which I can furnish in three sizes.

Largest size\$	1.25	each	\$10.00 for 10
Medium size	.85	each	7.00 for 10
Small size	.35	each	2.50 for 10

#### Cactí.

I have also a nice collection of hardy and tender cacti, of which I shall with pleasure send a list of kinds, sizes and prices to all who will favor me with an inquiry.

## Tree Seeds.

Although there was but a very short crop of tree seeds in 1903, I can furnish nearly all desirable kinds in larger and smaller quantities, and solicit inquiries so that I may quote lowest prices.

# Berbaceous Plants.

There is a nice lot of herbaceous plants growing at the Pinehurst Nurseries, mostly kinds from the West, of which I can make very attractive offers.

## Collected Plants.

I am in a position now to have collected largest quantities of all kinds of hardy trees and shrubs which grow naturally in the South, and can furnish them at very reasonable prices. My long experience with this class of plants is an assurance that orders will be filled to the entire satisfaction of my clients. I invite correspondence from park and cemetery officials and nurserymen.

Address all communications and orders to

## OTTO KATZENSTEIN,

46 Druid Circle.

ATLANTA, GA.

PINEHURST NURSERIES WERE INSPECTED IN JULY, 1903, BY THE ENTOMOLOGIST OF THE NORTH CAROLINA COMMISSION FOR CONTROLLING CROP PESTS, AND A COPY OF THE CERTIFICATE OF INSPECTION ACCOMPANIES EVERY SHIPMENT.

UPON REQUEST, SHIPMENTS WILL BE FUMI-GATED WITH HYDROCYANIC ACID.